

THIS IS AN AGREEMENT, made and entered into this 11TH day of SEPTEMBER, 2012, by and between TOWN OF SOUTHERN SHORES, a municipal corporation of the State of North Carolina, with Offices at 5375 N. Virginia Dare Trail, Southern Shores, North Carolina, party of the first part, hereinafter referred to as "TOWN" AND WASTE MANAGEMENT OF VIRGINIA, INC. party of the second part, hereinafter referred to as "Contractor" for a term of three (3) years, until SEPTEMBER 30, 2015, with possible renewal for TWO additional periods of one (1) year.

WITNESSETH:

IN CONSIDERATION of the mutual covenants hereinafter expressed, the parties hereto agree to the following:

1. Contractor agrees to furnish all material, supplies, tools, equipment, labor and other services and equipment to make collection of recycling on a regular schedule of not less than once each week for each residential unit that is located within the corporation limits of the TOWN.
2. Contractor agrees to commence work on October 1, 2012.
3. Contractor agrees to perform all the work described in the Contract Documents and to comply with the terms therein for the sum stated in the Bid Document.
4. It is mutually agreed that the term "Contract Documents" shall mean and include the following:
 - a.) Advertisement for Proposals
 - b.) Proposal
 - c.) This Contract Agreement
 - d.) Email correspondence with Q&AEach of these documents are attached hereto, are incorporated into and made part of this agreement by reference.
5. TOWN agrees to pay the Contract in a timely manner.

6. It is mutually agreed by the parties hereto, that the terms of this Agreement shall be binding, not only upon the parties hereto, but also their respective heirs, executors, administrators, successors and assigns.

7. Independent Contractor Status, Indemnification, and Insurance

A. The Contractor is an independent contractor and no employees, associates or agents of the Contractor shall be deemed to be an employee, associate or agent of the Town, or vice-versa. The Contractor and the Town are not and shall not be considered as employer/employee, joint adventurers, partners, or one as agent of the other under this Agreement, and neither shall have power to bind or obligate the other.

B. (i) The Contractor shall be liable for any damages to persons or property, whether private or public and including utilities, resulting from negligent acts or omissions of the Contractor, its agents, servants, and employees in connection with the prosecution and completion of the work covered by this Contract.

(ii) The Contractor shall indemnify, defend and hold harmless the Town and the Town's elected officials, employees, agents and affiliates from and against any and all third party actions, claims, liabilities, damages, losses and expenses, including reasonable attorneys' fees and costs (collectively, "Claims") arising out of or related to the acts, errors, or omissions of the Contractor or any of the Contractor's officers, directors, employees, agents or affiliates in connection with the performance of the Contractor's obligations under this Agreement.

C. Contractor shall provide proof of Public Liability and Property Damage Insurance from an insurance company duly authorized to do business in North Carolina for the protection of the Contractor and any Sub-Contractors from claims which may arise during the performance of this Agreement. Amount of liability coverage shall be in amounts of not less than one million dollars (\$1,000,000.00) for any injury or accidental death of any one person, and subject to the same limit

for each person, in an amount not less than one million dollars (\$1,000,000.00) on account of one accident. Amount of property damage insurance shall be in an amount not less than one million dollars (\$1,000,000.00).

8. Termination

Prior to the end of the term of this Agreement, either party may terminate this agreement immediately upon any default due to substantial non-performance of any term herein. Otherwise, this Agreement may be terminated by either party upon the defaulting party engaging in non-performance of any term or condition, but only after written notice of the non-performance has been given and the non-performing party has not cured or remedied the non-performance within a period of seven (7) days.

9. Assignment

This Agreement may not be assigned to any other entity without the express written consent of both parties hereto.

IN WITNESS WHEREOF, the parties have executed this Contract Agreement in the form hereinafter set forth, the day and year first above written.



DATE: 9/24/12

TOWN OF SOUTHERN SHORES

BY: [Signature]
TOWN Manager

ATTEST: [Signature]
Town Clerk

This instrument has been preaudited in the manner required by The Local Government Budget and Fiscal Control Act.

[Signature]
Finance Officer

Date: 9/24/12

CONTRACTOR

BY:



DATE:

9/20/12

ATTEST:





Town of Southern Shores

5375 N. Virginia Dare Trail, Southern Shores, NC 27949

Phone 252-261-2394 / Fax 252-255-0876

www.southernshores-nc.gov

Request for Proposals for Municipal Recycling Services

The Town of Southern Shores in Dare County, North Carolina is seeking proposals from providers for Town-wide, residential and commercial, recycling pick-up and disposal services effective October 1, 2012. The Town currently provides this service, by a contract with a service provider, to every household and business as part of the normal operations of the Town. Southern Shores has 37.36 miles of public streets and 2,394 total existing households (year-round and seasonal). According to the 2010 census, Southern Shores has a year-round population of 2,714 residents. Summer residents and visitors consistently increase the population to 10,000. Pick up and disposal of the Town's non-recyclable solid waste is handled under a contract by the Dare County Solid Waste Department.

Written questions regarding formal specifics of the proposed service must be received by the Town by no later than Friday March 16 at 5 o'clock . Formal responses to the questions will be transmitted to each known potential proposer within three (3) business days of receipt of a question. Actual proposals must be in writing and received by the office of the Town Manager at 5375 Virginia Dare Trail North, Southern Shores, NC 27949 by no later than Friday March 30, 2012 at 5 o'clock pm. Facsimiles and email attachments are acceptable. Award of a contract is subject to approval of the Town Council commensurate with adoption of its annual Budget Ordinance by no later than July 1, 2012.

Specifically, written proposals must include responses or descriptions to the following standards or specifications to be included in a contract:

1. Description of the proposing company, including company history, current customers, equipment and personnel type, etc. to be used. Describe if actual proper will be doing the work or if work will be performed through a sub-contractor.
2. Bottom line annual cost to the Town for one per week pick up from each household and business. Cost to assume one cart for every

household and business. Proposal must be for 3-year contract with two one-year renewals at option of the Town.

3. Full description of any proposed fuel surcharges, including a three-year company history and a proposed frequency during the contract term.
4. Description of recycling cart replacement proposal. As a specification, a potential provider must absorb the cost of any new or replacement carts in the proposed annual cost. The successful provider will provide or replace a maximum of 200 carts during each year of the contract term. New and replacement carts will have the provider's name and contact phone number hot-stamped or stickered on each cart. The successful provider shall also sticker each existing recyclable cart in Town with the provider's name and contact phone number.
5. Proposal s must include a proposed cost per cart of providing extra carts per household and business.
6. Successful provider will schedule and coordinate a monthly meeting with appropriate Town staff at Town Hall to discuss performance. A written monthly report shall be provided including at least descriptions of (a) total tonnage collected, (b) total residue tonnage, (c) total number of carts picked up weekly , with residential and commercial carts segregated.
7. Successful provider must be able to accept resident calls directly and shall warrant that any complaints will be addressed within 24 hours, including 24-hour actual truck returns for missed carts or spillage clean up.
8. Description of how the successful provider will work with the Town to achieve the goal of a weekly participation rate of 60% within the first year of the contract term, including any proposed incentives for citizen participation.
9. Accommodate a quarterly audit by Town staff at the successful provider's recycling site.
10. Proposal by successful provider to accept financial penalties for failure to perform in accordance with the contract.

The Town of Southern Shores will consider all timely and qualified proposals and may make a contract award based on any reasonable factors not limited to (1) company reputation, (2) company financial strength, (3) quality and performance of service, and (4) price. The Town of Southern Shores reserves the right to reject any and all proposals.

This Request for Proposals is for services only, is not for the purchase of any apparatus, supplies, materials and equipment, or for construction or repair work, and is considered in compliance with the Town of Southern Shores' Purchasing and Bid Requirements Updated by the Town Council July 6, 2010.

Town of Southern Shores
c/o Peter Rascoe, Town Manager
5375 Virginia Dare Trail North
Southern Shores, NC 27949

Phone: (252) 261-2394
Fax: (252) 255-0876
Email: info@southernshores-nc.gov

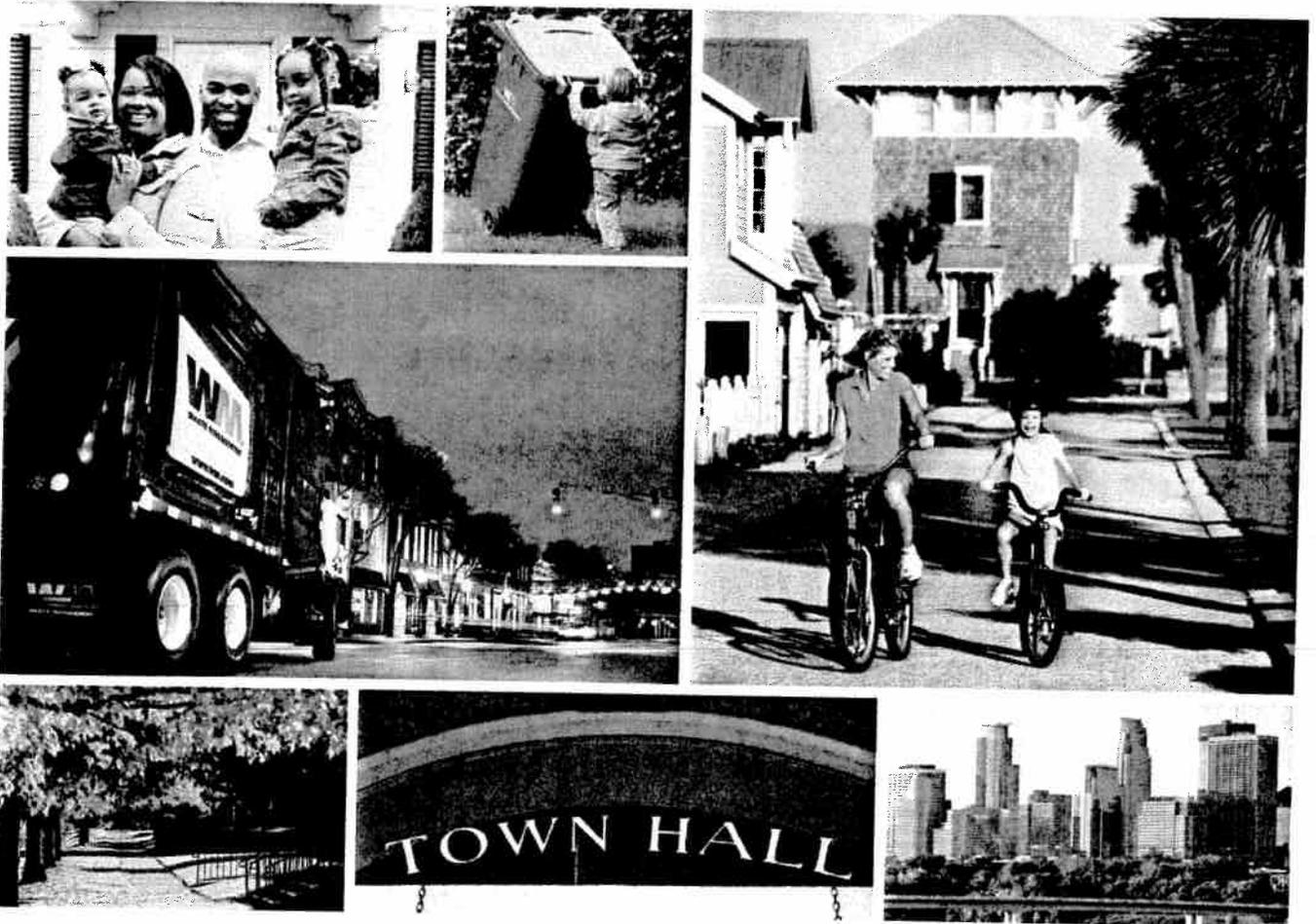
WPM

COST PER HOME	\$4.55
BASE BID	\$130,712.40
REBATE	NO
CPI INCREASE-ANNUAL	YES
FUEL SURCHARGE-MONTHLY	NO
RESIDUAL CHARGE-MONTHLY	NO
CAN COST	2394/INCLUDED
FY2011-2012 COST	
CURRENT COST PER HOME \$4.62	
FUEL SURCHARGE	
RESIDUAL CHARGE	
CAN COST	
TOTAL	\$130,712.40

*BASE BID/FIRST YEAR ONLY
DUE TO ANNUAL CPI INCREASE

*BULK PICKUP TWICE A YEAR
FOR \$3000

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Community and environmental
stewardship at its best.

**Proposal for Municipal Recycling Services for the Town
of Southern Shores, NC**

Lori Payne, Public Sector Solutions | March 30, 2012

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March 30, 2012

Peter Rascoe, Town Manager
Town of Southern Shores
5375 Virginia Dare Trail North
Southern Shores, NC 27949

RE: RFP for Municipal Recycling Services

Dear Mr. Rascoe,

Thank you for providing Waste Management the opportunity to provide a proposal to the Town of Southern Shores for municipal recycling collection services. We are very interested in starting a partnership with the Town of Southern Shores.

Waste Management is the leading provider of solid waste and recycling services in the nation. Though large in scope, we tailor our services at the local level. We would greatly appreciate the opportunity to provide you service through our local operation in Chesapeake, Virginia where we maintain a full complement of commercial, industrial and residential collection equipment and service a wide range of customers.

We have read and fully understand the requirements of the solicitation and the resulting agreement and are fully committed and qualified to provide outstanding service to the Town of Southern Shores.

We would be pleased to meet with you at your convenience to review any aspect of our response. If you need further information, or if you have questions regarding our proposal, please contact me at (804) 230-8295.

Sincerely,

Lori Payne
Public Sector Solutions



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Qualifications of Offerors

Industry Experience:

As North America's leading provider of comprehensive waste, recycling and environmental services, Waste Management is committed to being leaders in environmental stewardship, as well as trusted and valued partners to the communities we serve. Our network of operations includes:

- Approximately 354 collection operations;
- Operating approximately 24,000 collection vehicles;
- Operating 341 transfer stations, 99 material recovery facilities, and 6 secondary processing facilities;
- 277 active landfill disposal sites, and 100 beneficial-use landfill gas projects;
- Processing more than 7 million tons of recyclables; and
- Operating 16 waste-to-energy plants and 5 independent power production plants

These assets enable Waste Management to offer a full range of environmental services to nearly 20 million residential, industrial, municipal and commercial customers across North America.

Team Experience:

Many of our employees that will be responsible for managing this account have prior experience serving high demand municipalities. Our Hampton Roads district located at 3016 Yadkin Road, Chesapeake, VA is in close proximity of Newport News. The Waste Management team of waste service specialists are standing by and are ready to provide the City of Newport News the best service and value available in the industry.

The Team includes (resumes attached):

Gary Kelly, District Manager

Duke Jonas, Route Manager

Jack Fardo, Public Sector Manager for Delmarva

Lori Payne, Public Sector Solutions Representative



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WM Drivers & Safety Standards

Waste Management employs a rigorous and comprehensive training program to ensure the safety of our customers, drivers and all employees. In addition to a commercial driver's license, our drivers are required to complete additional training that includes three weeks of route vehicle training, and safety and customer service training. The mandatory ongoing training schedule includes weekly safety meetings and drive-alongs, driver observations and ongoing regular driver skills training. New drivers undergo an extensive four-day classroom-training program that spends two full days covering all the required Department of Transportation safety trainings and requirements.

Additionally, one full day is dedicated to thoroughly reviewing our M2Z Rule Book. This Rule Book outlines specific actions required by the driver to keep ensure personal and community safety in a variety of situations that they face daily while on the job. The fourth and final classroom-training day is dedicated to our Safe Driving Practices program. This program discusses the need for drivers to maintain a high level of overall physical fitness to perform their job safely including proper eating and sleeping habits.

M2Z
Mission to Zero™

Following the successful completion of our in class training, each driver begins a comprehensive, forty-five day on-the-road training program that includes specifics on how to effectively and safely operate our equipment along with scheduled checks and written evaluations to determine if the new driver is capable of performing up to the WM standard of safety and excellence.

Upon the conclusion of their forty-five (45) day training period, each new driver has the ability to begin servicing customers alone; however, district & route management personnel conduct ongoing and continuous random observations to ensure strict adherence to our safety and service standards.

Training of WM employees for other departments have similar safety and quality control practices as those noted above. In addition, all Waste Management staff interacting with school districts have completed a full background check, along with proper fingerprinting protocol.

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Protect District Property

Waste Management maintains the highest levels of insurance exceeding Public Liability and Property Damage Requirements. Waste Management complies with all Federal, State, and Municipal laws and requirements.

Financial Stability

Waste Management is an "Investment Grade" company, with credit ratings of BBB from both Standard & Poor's and Fitch and Baa3 from Moody's. In addition, in a recent Standard and Poor's report, Waste Management was ranked as the strongest Environmental Services Company in the United States. All of this is very positive and an indication of our strong financial position and our Company's sound financial policies.

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CREDIT AND FINANCIAL INFORMATION

Waste Management, Inc., through its subsidiaries, provides integrated waste management services in the United States, Puerto Rico, and Canada. The Company offers collection, transfer, recycling, disposal, and waste-to-energy services, as well as additional waste management services, including on-site services and methane gas recovery. In addition, the Company rents and services portable restroom facilities to municipalities and commercial customers, as well as provides street and parking lot sweeping services. The Company's customers include commercial, industrial, municipal, and residential customers; other waste management companies; electric utilities; and governmental entities.

FINANCIAL SUMMARY	2010 (Millions)
Operating Revenue	12,515
Income from Operations	2,116
Cash Provided by Operating Activities	2,275
Total Assets	21,476
Cash and Cash Equivalents	539
Stockholders' Equity	6,260
Total Equity	6,591

COMMON STOCK

Ticker Symbol WM (NYSE)

Shares Outstanding

(04/21/11).....474.2 million

AVAILABLE COMMITTED CREDIT LINES

(Facility dated May 9, 2011)

Total Committed Facilities = \$2.0 billion

Administrative Agent: Bank of America

CREDIT RATINGS

(As of December 31, 2010)

	Moody's	Standard & Poor's	Fitch
Long-Term Debt	Baa3	BBB	BBB

DUN & BRADSTREET RATING

DUN & BRADSTREET RATING	D&B NUMBER
5A2	1946-72085



Updated: 06/16/2011

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References

Currituck County
Brenda McQueen, Solid Waste Director
153 Courthouse Road
Currituck, NC 27929
252-232-2054
bmcqueen@currituck.nc.us

Town of Duck
Chris Layton, Town Manager
1200 N Duck Road
Kitty Hawk, NC
252-255-1234
clayton@townofduck.com

City of Williamsburg
Dan Clayton, Director of Public Works
401 Lafayette Street
Williamsburg, VA 23185
757-220-6140
dclayton@williamsburgva.gov

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Implementation and Methodology

Waste Management will ensure a smooth transition between the current vendor and WM. We will work with the incumbent to make sure when the contractor owned containers are removed, Waste Management's will be placed with no service interruption or inconvenience to the end-users.

Waste Management would be more than your recycling hauler, we want to be your Community partner. We will work with the Town of Southern Shores to educate residents and businesses on recycling and partner with the Town to be involved in events throughout the year.

Waste Management would need approximately 30-45 days to order/refurbish, prepare and deliver external containers to the addresses provided by the Town.

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Pricing

Price per home @ \$4.55 per month

Additional Toters @ \$2.00 per toter

All pricing is inclusive of fuel surcharges

**Price will remain firm for the 1st year. Waste Management reserves the right to negotiate a CPI increase at the anniversary date of the 2nd and 3rd year with the Town.*

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Additional Information and Services

Solar Powered Compactors

Municipalities work hard to offer their communities safe, aesthetically pleasing parks and public facilities. Keeping those areas clean encourages more traffic and community involvement. With cities facing dire financial conditions and federal and state governments tightening environmental regulations, it is critical to find the most cost-effective and environmentally sound options available to keep parks and public facilities clean. Such solutions not only demonstrate fiscal responsibility and environmental stewardship, they help establish good will and trust with an increasingly green-minded citizenry.



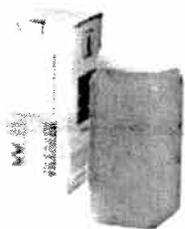
Through a partnership with Waste Management, [Municipality] can accomplish its civic, environmental, and budgetary goals. Our Solar Powered Compactor offers you a better way to keep public spaces clean. Ordinary trash barrels often overflow, but the enclosed design of the Solar Powered Compactor eliminates overflowing litter and the problems associated with it, including illegal dumping, wind, rodents, pests and seagulls.

Because it has five times greater capacity, the compactor can reduce the number of collection trips by 80%, requiring significantly less labor, and fewer pickups, reducing CO2 emissions. Lease, rental, or purchase options are available for the Solar Powered Compactor, and it will pay for itself over time through its cost-effective benefits. The cost of the unit can be offset by qualifying for state and federal grants and through ad revenues generated by the ad panels and laminate wraps available for the unit.

The compactor includes receptacles for collecting plastic bottles, newspapers, glass and other recyclables to make recycling easier. Choosing compaction versus collection via the Solar Powered Compactor improves recycling rates, helps keep recyclables clean, preserves valuable resources, and reduces CO2 emissions, fostering compliance with increasingly stringent regulations and enhancing LEED and sustainability initiatives.

Universal Waste Collection

In the past, proper handling of household hazardous waste has required residents to transport it to specific drop-off sites prepared to safely handle such materials as batteries, fluorescent light bulbs, and sharps. Waste Management offers [Municipality] residents and businesses specialized disposal solutions for this special, difficult to handle waste.



Waste Management Tracker® Programs

Waste Management created our line of waste trackers to provide a convenient solution for recycling of wastes that are normally not included in a curbside service. This offering is not currently available from other solid waste

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competitors, and complies with regulations in those states that prohibit land filling of these wastes.

- **MedWaste Tracker®**. Waste Management offers a safe, convenient solution for residents who inject medications from home. It is the kind of system recommended by the Environmental Protection Agency (EPA) for safe needle disposal—a total system, providing for containment, collection, and destruction of used needles. MedWaste Tracker® allows residents to safely contain the sharps and lancets used in their personal healthcare programs. When the Tracker is full, customers simply mail them back to Waste Management for environmentally correct treatment and disposal. The kit comes complete with everything they need—including box, postage, and label.
- **LampTracker®**. This program provides residents and businesses with specially designed boxes, including an option that reduces the risk of mercury vapor exposure when handling broken bulbs. Customers ship the full boxes directly to Waste Management for safe disposal and recycling of the reusable elements. Types of bulbs recycled include fluorescent tubes, U-bulbs, CFLs, HIDs, and UV bulbs. Recycling of compact fluorescent lamps. Holds up to 13 13-watt CFLs. Includes our patented Mercury VaporLok® bags which prevent leakage of mercury vapor if bulbs break during storage or transport. Prepaid postage to our recycling facilities for tracking and recycling.
- **BatteryTracker® and BallastTracker®**. These programs facilitate recycling of alkaline, NiCD, NiMH, silver oxide, mercury, or non-spillable lead acid batteries and non-PCB lighting ballasts. Recycling of consumer batteries from homes. Holds up to 4 pounds of dry cell batteries. Includes prepaid postage to our recycling centers for certified tracking and recycling.
- **MercuryTracker®**. Our MercuryTracker® enables recycling of electrical and medical equipment and devices such as thermostats and thermometers.
- **e-Waste Kits**. Three sizes of e-waste boxes are available for recycling of home electronics including cell phones, PDAs, keyboards, mice, stereos, radios, speakers, CRTs, CDs, DVDs, electronic toys, TVs and more. The largest kit will hold up to 70 pounds. Includes prepaid shipping and recycling.
- **Bottle, Can and Paper Recycling Kits**. Offers single stream recycling for residents that don't have a curbside offering. There is no need to separate recyclables and includes a return shipping label to a recycling facility.

Home Collection

We also offer the option for residents to request collection at their home through our call center for the materials listed below. This program allows an unlimited number of collections per home for an unlimited quantity of waste. We also offer public education assistance, comprehensive reporting, surveys, and the option for the city to install public drop boxes for non-controlled pharmaceuticals and sharps.

- Chemicals including paints, pesticides, automotive products and cleaners
- Fluorescent lamps, tubes, mercury devices
- Electronic waste including monitors, computers, microwave ovens



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- Sharps to be collected in any rigid sealed container i.e., soft drink bottle
- Pharmaceuticals (non-controlled) in pill and capsule form, placed in bags

Surveys. Waste Management will include a postage-paid card addressed to the city program manager in every kit mailed to prospective participants. The card lists five multiple-choice questions and two fill-in-the-blank questions. Approximately 15-35% of participants typically complete and return these surveys, allowing us to continually improve our program.

Reports. Waste Management's customer service technicians logs every item collected from each site on our inventory form. We then enter this data into a database to generate reports. Each month, [Municipality] will receive at minimum two reports. The first report lists every home from which waste is collected and the types of waste picked up. The second report is a summary of the waste collected on each date during the month. With these reports, you can determine what was collected from whom and when.



[Municipality] can use these reports to generate follow-up quality control calls to residents. You can determine what waste streams are collected in specific areas of the city. We can provide this data in Excel format for use in mapping the homes serviced. Each year, Waste Management will develop a custom report that includes all of the data collected during the year, which can be used for comparison with other communities with similar demographics. Our reporting allows you to determine where to focus public education to reach goals regarding specific neighborhoods or waste streams.

eCycling Services

As the nation's only coast-to-coast electronics recycler, Waste Management offers equipment recycling, product refurbishment and reuse, collection events, and commodity marketing. We can recycle personal computers, monitors, servers, storage devices, peripherals, circuit boards, chips, and other computer components, consumer electronics, copiers, phones, fax machines, and more. The organization processes both ferrous and nonferrous metals. Our eight processing facilities (California, Colorado, Minnesota, Oklahoma, Oregon, Massachusetts, Texas, and Wisconsin) are either ISO 9001 and 14001 certified or in the process of being certified, which means they operate according to rigorous quality and environmental standards.

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Certification of Insurance

Waste Management will obtain and maintain all insurance required herein and, upon request, will furnish certificates of insurance evidencing:

- Commercial General Liability including Contractual Liability coverage: \$5,000,000 per occurrence limit for Bodily Injury and Property Damage
- Automobile Liability covering all owned, hired, and non-owned vehicles. Coverage to include pollution release during transportation: \$1,000,000 combined single limit for Bodily Injury and Property Damage.
- Excess Automobile Liability covering all owned, hired, and non-owned vehicles. Coverage to include pollution release during transportation: \$9,000,000 combined single limit for Bodily Injury and Property Damage excess of \$1,000,000
- Workers Compensation: Statutory for all states of operation
- Employers Liability \$3,000,000 each accident

All contracts of insurance shall provide 30 days' prior written notice of cancellation or non-renewal. In the event that Waste Management cannot maintain contracts of insurance in the above amounts due to coverages becoming commercially unavailable, we may be relieved of the above obligations upon 30 days' written notice to the customer of revised insurance coverages.

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CERTIFICATE OF LIABILITY INSURANCE

11 2011

DATE (MM/DD/YYYY)
11 2011

PRODUCER LOCKTON COMPANIES, HOUSTON
LOCKTON COMPANIES OF HOUSTON
5847 SAN FELIPE, SUITE 320
HOUSTON TX 77057

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

INSURED WASTE MANAGEMENT HOLDINGS, INC. & ALL AFFILIATED,
1300299 RELATED & SUBSIDIARY COMPANIES INCLUDING:
WASTE MANAGEMENT NATIONAL SERVICES INC.

INSURERS AFFORDING COVERAGE

NAIC #

INSURER A	ACE American Insurance Company	22667
INSURER B	Indemnity Insurance Co of North America	43575
INSURER C	ACE Property & Casualty Insurance Co	20699
INSURER D		
INSURER E		

COVERAGES

AJ

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED, NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	ADDL INSRD	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS	
A		GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> ISO FORM CG 00011207 <input type="checkbox"/> GEN'L AGGREGATE LIMIT APPLIES PER POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC	HDO G24938384	11 2010	11 2011	EACH OCCURRENCE \$ 5,000,000 DAMAGE TO RENTED PREMISES - EA OCCURRENCE \$ 5,000,000 MED EXP (Any one person) \$ XXXXXXXX PERSONAL & ADV INJURY \$ 5,000,000 GENERAL AGGREGATE \$ 6,000,000 PRODUCTS - COMP OF AGG \$ 6,000,000	
A		AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS <input checked="" type="checkbox"/> MCS-90	ISA H08583742	11 2010	11 2011	COMBINED SINGLE LIMIT - EA ACCIDENT \$ 1,000,000 BODILY INJURY - Per person \$ XXXXXXXX BODILY INJURY - Per accident \$ XXXXXXXX PROPERTY DAMAGE - Per accident \$ XXXXXXXX	
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO	NOT APPLICABLE			AUTO ONLY - EA ACCIDENT \$ XXXXXXXX OTHER THAN EA ACC - EA ACC \$ XXXXXXXX AUTO ONLY AGG \$ XXXXXXXX	
C		EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input type="checkbox"/> DEDUCTIBLE <input checked="" type="checkbox"/> UMBRELLA FORM RETENTION \$	XOO G24902456	11 2010	11 2011	EACH OCCURRENCE \$ 15,000,000 AGGREGATE \$ 15,000,000 \$ XXXXXXXX \$ XXXXXXXX \$ XXXXXXXX	
B		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under SPECIAL PROVISIONS below	Y/N <input checked="" type="checkbox"/> N	WLR C4570936A (AOS) WLR C45709371 (CA) SCF C45709383 (WT)	11 2010 11 2010 11 2010	11 2011 11 2011 11 2011	<input checked="" type="checkbox"/> NO STATUTORY LIMITS <input type="checkbox"/> OTHER EL EACH ACCIDENT \$ 3,000,000 EL DISEASE - EA EMPLOYEE \$ 3,000,000 EL DISEASE - POLICY LIMIT \$ 3,000,000
A		OTHER EXCESS AUTO LIABILITY	NTR H08583754	11 2010	11 2011	COMBINED SINGLE LIMIT \$ 1,000,000 EACH ACCIDENT	

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADDED BY ENDORSEMENT/SPECIAL PROVISIONS
 CANCELLATION: 30 DAYS EXCEPT 10 DAYS NOTICE FOR NON-PAYMENT. BLANKET WAIVER OF SUBROGATION IS GRANTED IN FAVOR OF CERTIFICATE HOLDER ON ALL POLICIES WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT. WHERE PERMISSIBLE BY LAW, CERTIFICATE HOLDER IS NAMED AS AN ADDITIONAL INSURED EXCEPT FOR WORKERS' COMP ELI WHERE AND TO THE EXTENT REQUIRED BY WRITTEN CONTRACT.

CERTIFICATE HOLDER

10761203

FOR INFORMATIONAL PURPOSES ONLY

CANCELLATION

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AUTHORIZED REPRESENTATIVE

[Signature]

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THINK GREEN!

Sheila Kane

From: Payne, Lori [lpayne@wm.com]
Sent: Wednesday, April 04, 2012 2:31 PM
To: Sheila Kane
Subject: RE: Town of Southern Shores Proposal

Sheila,

Please see responses below in red. Please let me know if you have any additional questions. We would love the opportunity to partner with you!

From: Sheila Kane [mailto:SKane@southernshores-nc.gov]
Sent: Wednesday, April 04, 2012 10:04 AM
To: Payne, Lori
Subject: Town of Southern Shores Proposal

Lori,

I have some questions on the Town of Southern Shores Recycle Proposal.

1. Does Waste Management provide cans to the residents or Town at no cost? If you do is it only the 200 a year or the 2394? The cans that the residents have now have been purchased by the homeowner themselves. The current cans will not be removed by the current provider. *[/payne]* The price includes delivery of one 96 gallon tote per resident (2394)
2. If you are not providing cans, will the current ones be serviced by Waste Management? *[/payne]* We will collect the current ones if they are the standard tote with the bar in the front. If it is a standard household garbage container we would not be able to do that
3. Is there a monthly residue charge? *No*
4. There is no fuel surcharge? *[/payne]* The rate quoted is all inclusive
5. Also, I know Waste Management does a annual large item/bulk pickup for the Town of Duck. Can you tell me the cost of this pickup and would it be available to Southern Shores as well. *[/payne]* Yes it would be available to the Town of Southern Shores. Town of Duck has two bulk pickup days, one in the Spring and one in the Fall. They call us a couple weeks ahead for the date. We go through the entire Town and pick up anything that is at the curb (excluding appliances with Freon in them) (the rate for that service is \$3000 flat

Sheila Kane
Town of Southern Shores
5375 N Virginia Dare Trail
Southern Shores, NC 27949
(252) 261-2394
skane@southernshores-nc.gov

